

Optimizing Radiology Performance

Managing radiology services has grown increasingly challenging and demanding. Leaders are contending with overarching issues such as staffing shortages, reimbursement pressure, the proliferation of teleradiology, and industry consolidation.



We collectively aim to:

- Provide an integrated, comprehensive solution to any radiology business issue
- Maximize revenue and maintain financial security for all parties
- Increase stakeholder satisfaction
- Optimize financial outcomes in radiology

Veralon Services

- 1 Imaging center valuations to support acquisitions or divestitures
- 2 Development of professional services agreement terms
- 3 Radiology RFP development and process management
- 4 Physician compensation plan design
- 5 Contract negotiation support
- 6 Practice integration and mergers
- 7 Radiology subsidy reviews including Fair Market Value analyses and opinions
- 8 Reimbursement black box analyses
- 9 M&A advisory services
- 10 Assessment of partnership opportunities
- 11 Litigation support
- 12 Business planning and financial feasibility services

Why Veralon?

- Clients in **48** states and an understanding of local markets
- We have completed **>2000** FMV comp opinions
- **Valuation experts** accredited by the National Association of Certified Valuators and Analysts (**NACVA**) and the American Institute of Certified Public Accountants (**AICPA**)

By the Numbers



36% of radiologists report burnout



53% of active radiologists are age 55 or older



Nearly **1,500** radiologist job openings listed