

3 WAYS

TO BUILD RELATIONSHIPS WITH PHYSICIANS NOW

Independent physicians are financially challenged due to COVID-19. These physicians may find employment and alignment opportunities attractive now, even if they have not shown interest in the past. Health systems that can focus attention on developing relationships with these physicians will be at an advantage.

Lend a Hand

Offering practices operational support needed to return to active practice in COVID environment (e.g., giving immediate attention to patients with the highest need, improving telemedicine capacity, scheduling to provide for continued physical distancing, etc.)

1

You're Hired

Developing employment relationships with those physicians who may have new interest

3

2

Provide an Alternative

Establishing professional services arrangements, especially with physicians who continue to resist the potential for employment