



Kevin D. Cope, MBA, CFA

Manager

Kevin has more than 25 years of experience in financial transaction execution and planning, valuation and financial analysis, with about 15 years focused on healthcare clients. Those clients have included health systems, academic medical centers, specialty hospitals, teaching and community hospitals, ambulatory surgery centers, post-acute care providers, physician practices, and outpatient ancillary services.

Kevin's experience includes:

- Determining fair market value for standard and complex arrangements and payments between hospitals, physicians, and related entities
- Writing fair market value opinions for payments between providers for regulatory and compliance purposes
- Developing physician-related compensation and productivity analyses
- Preparing business valuation reports for joint ventures and for mergers and acquisitions
- Creating comprehensive financial analyses for valuations and fair market value opinions including due diligence and operational assessment
- Advising clients on transactions including financings, joint ventures and acquisitions buyouts; performing due diligence and transaction negotiation
- Developing strategic and business plans including financial feasibility analysis

Before joining Veralon, Kevin was Director, Healthcare Specialized Advisory Services, at CliftonLarsonAllen LLP in Philadelphia, where he provided transaction-related consulting services to health systems, physician practices, and law firms.

Prior to working at CliftonLarsonAllen, Kevin was Vice President, Corporate Finance and Investment Banking, at Boenning & Scattergood Inc., where he advised clients on merger, acquisition and financing transactions and performed extensive valuation analyses including transaction pro forma analyses, merger modeling, and leveraged buyout modeling.

As Vice President, Corporate Finance and Investment Banking, at the Berwind Group, Kevin performed extensive valuation analyses including pro forma analyses, merger modeling, and leveraged buyout modeling, and conducted extensive financial and business due diligence of client companies. Before joining the Berwind Group, he held a series of progressively responsible positions in financial analysis and investment banking.

Kevin holds an MBA from Syracuse University, and a BBA from Albright College. He is a Chartered Financial Analyst.