



Stuart J. Schaff, CVA, FHFMA

Senior Manager

For more than a decade, Stu has advised non-profit and for-profit hospitals, health systems, physician organizations, and healthcare attorneys across the United States on a wide range of physician-hospital alignment, compensation, and valuation matters.

Stu's experience includes:

- Designing physician compensation models for practices ranging from one physician to large, multispecialty groups
- Appraising the fair market value of hospital-physician compensation arrangements
- Conducting valuations for healthcare businesses including medical practices and ambulatory surgery centers
- Assessing performance of physician enterprises and developing solutions to reduce subsidies
- Creating procedures and tools to streamline clients' physician contracting process
- Facilitating the formation of clinically integrated networks, accountable care organizations, and ambulatory care networks
- Developing analyses for business plans, feasibility studies, operational assessments, transactions, and litigation-related matters

Stu came to Veralon after several years with two national healthcare consulting firms. Previously, he led implementation of financial planning and budgeting software for hospitals and health systems.

Stu frequently presents and publishes on healthcare finance and physician alignment topics. He received a B.S. in Finance from the College of Business at the University of Illinois at Urbana-Champaign. He holds the certified valuation analyst (CVA) designation from the National Association of Certified Valuators and Analysts and is a Fellow of the Healthcare Financial Management Association (FHFMA).

www.veralon.com/team