



## Robert F. Hill, Jr, FACHE, MBA/MS

Principal

Robert has over 20 years of healthcare management consulting experience, and has conducted engagements for a wide range of health care organizations, including academic medical centers, community and teaching hospitals, and physician group practices. He has particular expertise in financial analyses for highly complex projects.

Robert's experience includes:

- Merger and affiliation planning engagements, where he takes a lead role in evaluating the financial impacts of these new relationships
- Financial analysis of physician hospital integration initiatives
- Determining resource requirements for, and financial impact of, strategic planning initiatives
- Valuations for physician practices, surgi-centers, physical therapy practices, and other healthcare entities
- Ambulatory care strategy and development
- Assessing physician compensation fair market value and contract reviews with compliance officers
- Performance improvement for the physician enterprise
- Advising attorneys general on non-profit to for-profit hospital conversions

Robert authored a chapter on the financial benefits of mergers and affiliations in *Leading Your Organization Through a Merger or Acquisition*, published by Health Administration Press.

Robert is a Fellow of the American College of Healthcare Executives, from which he has received both the American College of Healthcare Executives and the Service Award for his commitment and service to the healthcare management profession. He is past president of the Healthcare Leadership Network of the Delaware Valley. He has been designated a Fellow by Temple University for his distinguished professional contributions, and now serves on the advisory council of the University's Center for Healthcare Research and Management.

He holds an MBA/MS in healthcare administration and finance from Temple University and a BA in business economics and organizational behavior/management from Brown University.

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