



John M. Harris, MBA

Director

John Harris combines consulting expertise with a hands-on management background. His 30 years of healthcare experience includes founding a healthcare business, running facilities and consulting to hospitals and health systems, ACOs, Clinically Integrated Networks (CINs), PHOs, IPAs, and health plans.

John's work for clients includes:

- Advising on strategic issues and facilitating planning retreats
- Assisting with mergers, acquisitions, and affiliation strategies
- Development and optimization of ACOs and CINs
- Provider and payer initiatives to improve quality and lower cost
- Strengthening physician-hospital alignment
- Providing expert advice on healthcare business arrangements

Harris's experience includes founding Advance Choice, Inc., the leading national service providing hospitals with emergency access to patients' advance medical directives. He has had senior operational responsibility in healthcare facilities. John has also been a health policy fellow for the US Senate's Finance Committee.

John is a frequent author and speaker for ACHE, HFMA, the American Association of Integrated Healthcare Delivery Systems, and many other organizations, and is the editor of the recently published [Healthcare Strategic Planning, 4th Edition](#). He holds a BA from Dartmouth College and an MBA in Healthcare Management from The Wharton School of the University of Pennsylvania. He is president of the Wharton Healthcare Management Alumni Association.

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