



## Jessica E. Stack, MBA

### Senior Manager

Jessica advises Veralon's clients on a wide range of healthcare transaction, physician-hospital alignment, financial planning, valuation and physician compensation matters. She has worked with non-profit and for-profit hospitals, health systems, physician organizations, and healthcare attorneys across the United States.

Jessica's experience includes:

- Conducting valuations for healthcare businesses including medical practices, ambulatory surgery centers, imaging centers, hospitals, health systems, ACOs, physician enterprises, joint-ventures and start-up entities
- Developing financial projections and analyses to support transaction planning efforts related to joint-ventures and strategic acquisitions, financial feasibility and capital planning studies, and litigation-related matters
- Preparing financial due diligence examinations for acquisitions of ASCs, medical practices, and other hospital acquisition targets
- Appraising the fair market value of hospital-physician compensation arrangements and developing physician compensation models
- Assessing various service arrangements including MSAs and physician-lease arrangements
- Performing intangible asset valuations and purchase price allocations

Jessica has more than 10 years of business valuation and financial advisory experience, including providing advisory services to healthcare providers nationwide. She has published articles and given presentations for national and regional healthcare organizations on topics including unique healthcare transaction considerations; valuation topics specific to CINs, ACOs, and MPNs; and physician compensation considerations. She is an active member of the American Health Lawyers Association and serves as the Vice Chair - Member Engagement for the Governance Affinity Group of the Business, Law, & Governance Practice Group.

In addition to her healthcare valuation experience, Jessica has managed valuations of AIG's central region entities located in the Middle East and Africa and provided services to organizations in a variety of industries for M&A planning and reporting, ASC 805 purchase price allocations, ESOPs, strategic business and financial planning, start-up venture feasibility, and tax and estate planning.

She holds an MBA from the University of Missouri-Columbia's Gordon E. Crosby, Jr. MBA Program, and a Graduate Certificate of Non-Profit Management from the University of Missouri-Columbia's Truman School of Public Policy. Jessica holds BA and BFA degrees from Stephens College.