



Daniel M. Grauman, MBA, CPA/ABV

Managing Director and CEO

Dan has more than 35 years of experience working with healthcare clients across the US, including community and teaching hospitals, health systems, PHOs, clinically integrated networks, and health plans. His current work is focused on mergers and affiliations, clinically integrated networks and value-based payment, and on valuation.

Dan's experience includes:

- Planning and design of clinically integrated networks, including CINs for multi-hospital health systems
- Independence assessments for community hospitals
- Evaluating and planning for mergers, acquisitions, and affiliations
- Financial feasibility studies for hospitals and healthcare services
- Developing ACOs, PHOs, risk contracts, and value-based payment arrangements
- Consultative valuation for physician-hospital business arrangements
- Valuations of physician practices, hospitals, specialty care facilities, and ambulatory care facilities

Dan founded DGA Partners (one of Veralon's predecessor firms) after serving as a principal at the Raleigh Group (later Value Health Sciences). Before that, he directed the Chicago healthcare consulting practice, and served as a Principal in Philadelphia, for Laventhol & Horwath.

Dan is a faculty member at iProtean, which offers online courses focused on the needs of hospital and health system trustees. He frequently gives presentations for national and regional healthcare organizations on topics including affiliations and alternatives to traditional merger and acquisition, clinical integration, and valuation. Dan has published numerous articles in national publications, as well as authoring blogs for HFMA.

Dan is President of the Board of the Alumni Association for the Sloan Program in Health Services Administration at Cornell University. He has served on the boards of a non-profit retirement home and the Leukemia and Lymphoma Society.

Dan holds a CPA license (Pennsylvania) and an ABV (Accreditation in Business Valuation) from the American Institute of Certified Public Accountants.

He earned his MBA and Sloan Certificate in Health Services Administration from Cornell University, Johnson School of Management, and a BA in Economics from Temple University.

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