The following are five questions hospital executives should consider before acquiring a physician practice, provided by Rudd Kierstead of DGA Partners.

Hospitals across the country are continuing to acquire physician practices in their markets. An acquisition and employment arrangement can benefit both the hospital and the physician practice — physician practices, facing growing financial and administrative pressures, get the support of a hospital; the hospitals gain closer alignment with area physicians. In fact, many physician practices have begun approaching hospitals, looking to be acquired and become employees because of the attractiveness of a salary and potentially simplified management demands. Many practices also need help purchasing electronic health record systems and maneuvering through the new demands of healthcare reform.

For the remainder of the article, please click on the following link: